

SMS|HOST® AND DUETTO INTERFACE

Interface Functionality

Springer-Miller Systems' SMS|Host's integration with Duetto's Revenue Management System (RMS) utilizes a hybrid delivery method that provides data-rich flat-files over an SFTP connection and imports rate recommendations via our web servicing technology, SMS|Diplomat.

Duetto delivers a revenue strategy solution for hotels of all shapes and sizes. A comprehensive strategy means much more than simply pricing hotel rooms. It includes analyzing consumer behavior and the wealth of information now available to make smarter decisions, and it's critical to driving healthy revenue, making informed distribution choices, and optimizing profitability.

Utilizing new consumer-centric data sets such as web shopping regrets and denials, social review, air traffic, weather and more, Duetto delivers powerful insights on pricing and demand, which translates into increased and higher profitability.

Interface Benefits

SMS|Host's interface to Duetto delivers a strong two-way integration that allows your organization to:

- Identify and execute sales strategies
- Effectively distribute your hotel's availability
- Maximize occupancy and increase ADR
- Accurately forecast business demands

Communicated Information

Your SMS|Host system and the Duetto RMS interface supports but is not limited to:

INTERFACE FUNCTIONALITY

Individual (Guest / Transient) Statistical Transactions (SMS|Host to Duetto)

Rates, Groups, and DNR Rooms (SMS|Host to Duetto)

Other Revenue / Inventory Affecting Data (SMS|Host to Duetto)

Historical Output Files (Duetto to SMS|Host)

Rate Recommendations (Duetto to SMS|Host)

Products & Services

^{SMS}|Host's interface with Duetto can assist in supporting the following Duetto products & services:

- **GameChanger:** Revenue Management System Pricing.
- **ScoreBoard:** Forecast and BI Tools.
- **BlockBuster:** Group Analysis and Quotation

Software and Hardware Requirements

The product is compatible with, and requires, the following:

- Current release of the SMS Product Suite
- Diplomat Type II Server (see Exhibit A - Hardware Requirements document)
- Multi-Interface Processor (see Exhibit A - Hardware Requirements document)

Please contact a Duetto representative to learn more about their software requirements.

For More Information

To learn more about Springer-Miller Systems and our integrations with our ^{SMS}|Host Hospitality Management System, please visit our web site at www.springermiller.com or call 802.253.7377.

To learn more about Duetto and their products and services, please visit <https://www.duettocloud.com/en-us/>.